



Capitol Area
chapter credit unions

Attention CEOs, COOs, Managers, Lending Officers & Frontline Staff

The Capitol Area Chapter invites all Michigan Chapters to attend the following roundtable discussion:

Lending Roundtable: Best Practices for a Successful Indirect Lending Program
Wednesday, March 6, 2019

Have you ever wondered what indirect lending programs other credit union professionals are implementing to achieve success in this lending market? If so, take advantage of this exciting opportunity to share indirect lending philosophies, successes, challenges, and brainstorm ideas with other credit union professionals on how to build a profitable indirect program.

Please join us for this roundtable to discuss securing dealer relationships, effective monitoring of credit union indirect programs, thinking from an indirect underwriting approach to make the loan work, trends and techniques to build a strong indirect lending portfolio.

Facilitated by the Capitol Chapter Education Committee

Session Information:

Location: LAFCU
106 N. Marketplace Blvd.
Lansing MI, 48917

Roundtable Session Time: 9:00am to 11:00am

Cost: \$10.00
Deadline to register is February 1, 2019

Individuals wishing to attend this meeting with questions or a disability that requires special accommodations please contact Karen Boswell or Heather Spitzley at 517.647.7571

To attend, please send your reservation request via email or by mail:

Attention: Darcie Vinten-Johansen
CASE Credit Union
4316 S. Pennsylvania Ave. Lansing, MI 48910
Ph: 1.888.393.7716 • email: dvintenjohansen@casecu.org

_____ Number of Attendees

Credit Union _____ Contact Person _____

Phone _____ E-mail _____

Please include name of each attendee:

Name _____ Name _____

Name _____ Name _____

Name _____ Name _____